

(A) SAICA DIFFERENCE

# CUSTOMISED ENTERPRISE DEVELOPMENT SOLUTIONS

## FOR THE ENERGY SECTOR

We believe that it is vital to invest in the future of our country's sustainable energy solutions. Both for sustainable energy supply and the development of SMME's as future contributors to the success of the South African economy.

We understand the importance of transformation and development for those who need it most. Our experience and reported impact in SMME development over the last 19 years is a reflection and testament to this. Aligned to the SDGS's and call from government.



The Hope Factory (NPC) and SAICA Enterprise Development (Pty) Ltd, as entities of the South African Institute of Chartered Accountants (SAICA), provide strategic and impactful Socio-Economic Development and Enterprise and Supplier Development solutions tailored to the Energy sector.

Both The Hope Factory and SAICA Enterprise Development have the experience and ability to offer holistic training of skills necessary for Entrepreneurial Development – a collective approach towards **Socio-Economic (SED) and Enterprise and Supplier Development (ESD)**, benefitting the Energy space.

Our combined experience in the Entrepreneurial and Socio-Economic Development space is over 19 years, and this includes multiple running projects customised for the energy sector. Our involvement with community based projects is extensive as we have implemented numerous business and finance related workshops, talk shows and skills development sessions.







We have also offered accounting and back-office support services; micro-franchising programmes and personal financial literacy skills training to communities.

Some of the projects we have worked with in the Energy space include focusing on the development of energy specific focused SMME's in partnership with Avon and Dedisa Peaking Power; an accredited skills development programme in Tendering, Health and Safety, Finance management and communication for rural SMME's in the Eastern Cape for EDF. As well as other prominent partnering IPP's in the renewable energy sector.

#### **VALUE PROPOSITION**

- Our programmes are bespoke, tailored to meet the specific needs of any SMME and the relevant "funder." Focusing on SED, ED and SD solutions.
- We also have a focus and niche programme to develop SMME's within the energy sector in order to increase localisation and provide greater opportunities for the development of SMME's in the energy sector.
- We are strategically positioned and aligned with significant and key partners within the energy sector. Partners who are industry experts and span the energy industry sector. Able to provide access to market opportunities, funding and industry sector knowledge and skills.
- We are experts in our own right, relating to the care and development of SMME's. Unique in our approach, with tailor made industry and business programmes, along with our network of CA professionals and support.
- We have plug in programmes that can align and fit in with your existing programmes to compliment what you are already doing.
- We create and measure impact, and have the results to show for it.

#### WHO WE ARE

SAICA Enterprise Development and The Hope Factory form part of SAICA's Learning and Development Division that champions solutions for transformation, economic growth and job creation. Both entities are committed to the United Nation's Sustainable Development Goals which were created to address social and economic development issues as well as energy.

Partner with us to develop SMMEs within the Energy Sector providing clean energy solutions across South Africa to local communities. With innovative solutions, and the developed business, financial, technical and personal skills to make a difference. Creating jobs, contributing to our economy and providing economic sustainability.

### CONTACT US

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SAICA ED & The Hope Factory - Providing clean energy solutions through entrepreneurship and community projects.