

STRATEGIC AND RELEVANT ENTERPRISE AND SUPPLIER DEVELOPMENT SOLUTIONS

Our strategic intent is to enhance the value of the Chartered Accountancy profession by mobilising its contribution to SMME development through growing Financial Excellence in entrepreneurs. We do this in four main areas:

Financial bootcamps	Financial coaching	Affordable accounting services (using unemployed accounting graduates)	Developing Financial Excellence reporting standards
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Our approach to **Customized Enterprise and Supplier Development (ESD) projects** is based on providing bespoke B-BBEE solutions to companies with a larger ESD spend. The solutions are linked to your overall company business strategy, whether it be accessing new clients, increasing distribution networks or general expansion to increase turnover.

THE VALUE OF YOUR CONTRIBUTION FOR YOU

The biggest benefit for corporate SA in being involved in this is that you get to do B-BBEE in a meaningful way.

QSE & SMALLER GENERIC COMPANIES

New potential strong suppliers - We try match you with a small business that can fit into your supply chain, making your contribution an investment into a potential supplier.

You can select your Black suppliers to receive our services and pay for them using your Supplier Development contributions.

Earning your B-BBEE points is a smooth process and all compliance in place.

FOR LARGE GENERIC COMPANIES

You have control of the programme.

SMEs are recruited according to your needs.

There will be an **industry expert** to assist the SMME to understand the sector you operate in. This could include involvement from your staff in transferring knowledge to the small business.

After the programme, graduates potentially can be brought onto your supply chain to serve your business strategy (to be determined at engagement phase.)



SAICA Enterprise Development offers Financial Excellence to SMEs through all designations of the South African Institute of Chartered Accountants (SAICA).



SOME OF OUR PAST & PRESENT PROJECT CLIENTS

- Anglo American Zimele
- Dedisa Peaking Power
- Exxaro
- Black Umbrellas
- Cennergi Services
- Deloitte
- Kyocera
- NDE Stainless Steel
- Solar Capital
- Sage



INTERVENTIONS



6-12 months of financial coaching and financial boot camps on various subjects through our partnership with various designations of SAICA. Including Compliance and governance.



Monthly management accounts as well as ED that develops to financial acumen in exempted micro enterprises.



Industry related training

OUTCOMES



Sustainable SMEs with strong financial acumen, all compliance, clean financials.



SMEs that feed into your business strategy.

Partner with us to shape the next generation of big business through Financial Excellence.

Contact us

Serving all our current and future clients nationally.

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www.saica.org.za/initiatives/enterprise-development



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SAICA Enterprise Development



OUR IMPACT

Since inception, SAICA Enterprise Development has serviced over **2562 SMEs** in Enterprise & Supplier Development Programmes.

We have undertaken **373**

customised Enterprise and Supplier Development Programmes

We have partnered with **95 Small and Medium Accounting Practices** associated with SAICA as well as undertaken Work-readiness training with **467** unemployed Accounting graduates

We have also collaborated with **526 volunteer mentors** who have formed an integral part of empowering our SMEs